



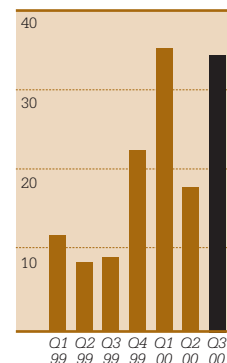
# 2000 THIRD QUARTER REPORT



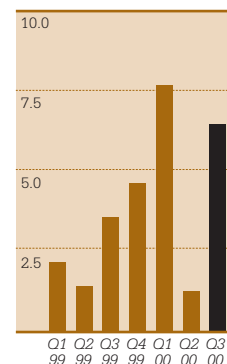
## Financial Review

(\$ millions, except per share amounts)	Three Months Ended September 30		Nine Months Ended September 30	
	2000	1999	2000	1999
Revenue	\$ 34.1	\$ 19.2	\$ 87.3	\$ 39.4
Earnings before interest, income taxes and depreciation and amortization (EBITDA)	8.9	4.0	21.4	8.0
Net income	3.8	1.8	9.0	2.7
Net income per share before goodwill amortization				
– basic	0.25	0.12	0.60	0.21
– fully diluted	0.24	0.12	0.57	0.21
Net income per share				
– basic	0.24	0.12	0.57	0.20
– fully diluted	0.23	0.11	0.54	0.19
Funds from operations	6.5	3.4	16.3	7.0
Funds from operations per share				
– basic	0.41	0.23	1.03	0.53
– fully diluted	0.38	0.22	0.97	0.50

Revenue  
(\$ millions)



Funds From Operations  
(\$ millions)



## Financial Review

Trican Well Service Ltd. is pleased to announce its financial and operating results for the quarter and nine months ended September 30, 2000. Revenue increased 77% for the three months and 122% for the nine months ended September 30, 2000 respectively. These increases reflect an increase in demand for Trican's services and continued operating and geographical expansion.

The Company generated net income of \$3.8 million for the quarter which is an 118% increase over the third quarter of 1999. For the year to date, net income is \$9.0 million which is significantly higher than 1999 year-to-date earnings of \$2.7 million. Earnings per share of \$0.24 (\$0.23 fully diluted) were recorded this quarter compared to earnings per share of \$0.12 (\$0.11 fully diluted) in the third quarter of 1999. For the first nine months of 2000, earnings per share amounted to \$0.57 (\$0.54 fully diluted), which is approximately three times greater than last year's earnings per share of \$0.20 (\$0.19 fully diluted) for the comparable period. Funds from operations increased \$3.1 million for the quarter and \$9.3 million for the nine months ended September 30, 2000 compared to the same periods in 1999. Trican's strong results were achieved despite demand for services being hampered by periods of heavy rainfall during the third quarter of 2000.

High commodity prices over the past year have produced record cash flows for oil and gas producers that has translated into high demand in the well servicing industry. This high level of activity in combination with Trican's significant capital program over the past three years has

resulted in a record quarterly job count this quarter. The total number of jobs completed by Trican rose 31% for the quarter and 73% for the nine months respectively over the same periods in 1999. These increases in company activity have enabled Trican to generate record revenue, net income and cash flow for the first nine months of any year in the Company's history.

Materials and operating expenses equated to 72% of revenue for the quarter and 73% for the nine months ended September 30, 2000 compared to 76% and 77% for the same periods in 1999. These decreases are a result of higher activity levels coupled with a strengthening price environment for our services.

General and administrative expenses amounted to 2% and 3% of revenue for the quarter and nine months ended September 30, 2000 respectively. The Company's interest expense remained consistent with previous periods at 1% of revenue for the quarter and the first nine months of the year. Depreciation increased by \$0.8 million for the quarter and \$2.0 million for the nine months relative to the same periods in 1999. This non-cash expense rose as a result of the Company's continued expansion of equipment capacity. Trican continues to maintain its strong balance sheet with a working capital position of \$7.4 million and relatively low levels of long-term debt compared to equity.

#### **Operational Review**

Trican's current year expansion program is well underway and is expected to be completed on time and on budget. This program includes additions to all service lines and will provide Trican with the operational capacity required to meet the anticipated strong demand for services in the fourth quarter of 2000 and into 2001.

Trican opened its ninth operating base in Fort St. John, British Columbia during the third quarter of 2000. Fort St. John is the sixth base added by Trican over the past three years, and represents a continuation of the Company's expansion into the deeper, more technically challenging markets of western Alberta and British Columbia. This new location provides Trican with the opportunity to service the high level of of gas directed activity expected in northeastern British Columbia.

#### **Outlook**

Trican's revenue, net income, earnings per share and cash flow over the past nine months have well surpassed the results recorded by the Company during all of 1999. The Company's strong performance can be attributed to high levels of industry activity due to strong oil and gas prices, geographic and equipment capacity expansion, and the dedication of Trican's employees. Industry experts continue to predict strong oil and gas prices into 2001 that should sustain the high demand for Trican's services during the remainder of 2000 into 2001.

Respectfully submitted

On behalf of the Board of Directors,



Murray L. Cobbe  
President and Chief Executive Officer  
October 26, 2000

**The high level of activity in combination with Trican's significant capital program over the past three years has resulted in a record quarterly job count this quarter.**

**Industry experts continue to predict strong oil and gas prices into 2001 that should sustain the high demand for Trican's services during the remainder of 2000 into 2001.**

## Consolidated Balance Sheets

	September 30, 2000 (unaudited)	December 31, 1999 (audited)
<b>ASSETS</b>		
Current assets		
Cash	\$ -	\$ 860,676
Trade accounts receivable	23,967,842	16,594,240
Other accounts receivable	1,238,002	1,730,691
Inventory	3,058,037	2,543,463
Prepaid expenses and deposits	1,363,032	960,237
	29,626,913	22,689,307
Capital assets		
Long term investment	2,753,183	-
Goodwill	5,332,706	1,497,600
	\$ 109,121,376	\$ 71,335,026
<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b>		
Current liabilities		
Bank indebtedness	\$ 1,337,700	\$ -
Accounts payable and accrued liabilities	14,044,236	9,778,939
Income taxes payable	3,630,195	666,953
Current portion of long-term debt	3,219,654	660,513
	22,231,785	11,106,405
Long-term debt	17,572,822	5,652,749
Future income taxes	7,444,376	4,586,479
Shareholders' equity		
Share capital (note 3)	42,015,419	38,629,831
Retained earnings	19,856,974	11,359,562
	61,872,393	49,989,393
	\$ 109,121,376	\$ 71,335,026

### Consolidated Statements of Operations and Retained Earnings

	Three Months Ended September 30		Nine Months Ended September 30	
	2000	1999	2000	1999
<i>(unaudited)</i>				
Revenue	\$ 34,073,647	\$ 19,218,352	\$ 87,304,906	\$ 39,409,265
Expenses				
Materials and operating	24,365,383	14,606,496	63,588,550	30,495,214
General and administrative	821,498	589,512	2,379,253	1,290,937
Interest expense	417,248	76,645	983,607	361,574
Depreciation	1,803,694	997,351	4,911,885	2,955,874
Loss/(gain) on disposal of capital assets	8,630	–	(66,296)	(336,655)
	27,416,453	16,270,004	71,796,999	34,766,944
Income before income taxes and goodwill amortization	6,657,194	2,948,348	15,507,907	4,642,321
Provision for income taxes	2,653,947	1,133,050	6,004,855	1,839,178
Net income before goodwill amortization	4,003,247	1,815,298	9,503,052	2,803,143
Goodwill amortization, net of income taxes	157,373	48,891	462,692	146,673
Net income	3,845,874	1,766,407	9,040,360	2,656,470
Retained earnings, beginning of period	16,011,100	7,399,814	11,359,562	6,509,751
Change in accounting policy (note 1)	–	–	(542,948)	–
Retained earnings, end of period	\$ 19,856,974	\$ 9,166,221	\$ 19,856,974	\$ 9,166,221
Earnings per share before goodwill amortization				
– basic	\$ 0.25	\$ 0.12	\$ 0.60	\$ 0.21
– fully diluted	\$ 0.24	\$ 0.12	\$ 0.57	\$ 0.21
Earnings per share				
– basic	\$ 0.24	\$ 0.12	\$ 0.57	\$ 0.20
– fully diluted	\$ 0.23	\$ 0.11	\$ 0.54	\$ 0.19

## Consolidated Cash Flow Statements

<i>Nine months ended September 30, (unaudited)</i>	<b>2000</b>	1999
Cash Provided By (Used In):		
<b>OPERATIONS</b>		
Net income	\$ 9,040,360	\$ 2,656,470
Changes to income not involving cash		
Depreciation and amortization	5,374,577	3,102,547
Future income taxes	1,987,424	1,613,580
Gain on disposal of capital assets	(66,296)	(336,655)
Funds from operations	16,336,065	7,035,942
Net change in non-cash working capital from operations	(2,140,594)	(4,112,697)
	14,195,471	2,923,245
<b>INVESTMENTS</b>		
Purchase of capital assets	(23,932,066)	(10,711,619)
Proceeds on disposal of capital assets	754,307	3,522,500
Acquisition of subsidiary	(3,366,231)	-
Purchase of long term investment	(2,219,850)	-
Net change in non-cash working capital from the purchase and disposal of capital assets	1,527,885	(4,560,294)
	(27,235,955)	(11,749,413)
<b>FINANCING</b>		
Net proceeds from issuance of share capital	702,629	11,209,087
Increase (decrease) in long-term debt	10,139,479	(2,203,966)
	10,842,108	9,005,121
Increase (decrease) in cash position	(2,198,376)	178,953
Cash position (bank indebtedness), beginning of period	860,676	(2,848,496)
Cash position (bank indebtedness), end of period	\$ (1,337,700)	\$ (2,669,543)

## Notes to the Interim Consolidated Financial Statements

The Company's accounting policies applied to these consolidated financial statements are consistent with those described in the 1999 Annual Report, except for the Change in Accounting Policy described below.

### NOTE 1 – CHANGE IN ACCOUNTING POLICY

Effective January 1, 2000, the Company adopted the liability method of accounting for future income taxes. Under the liability method, future income tax assets and liabilities are determined based on "temporary differences" (differences between the accounting basis and the tax basis of the assets and liabilities), and are measured using the currently enacted, or substantively enacted, tax rates and laws expected to apply when these differences reverse. A valuation allowance is recorded against any future income tax asset if it is more likely than not that the asset will not be realized. Income tax expense or benefit is the sum of the Company's provision for current income taxes and the difference between the opening and ending balances of the future income tax assets and liabilities.

Prior to adoption of this new accounting standard, income tax expense was determined using the deferral method. Under this method, deferred income tax expense was determined based on "timing differences" (differences between the accounting and tax treatment of items expense or income), and were measured using the tax rates in effect in the year the differences originated. Certain deferred tax assets, such as the benefit of tax losses carried forward, were not recognized unless there was virtual certainty that they would be realized.

The Company has adopted the new income tax accounting standard retroactively, without restating the financial statements of any prior periods. As a result, the Company has recorded a decrease to retained earnings of \$542,948 and an increase to the future tax liability, formerly the deferred tax liability, of \$542,948 as at January 1, 2000.

### NOTE 2 – ACQUISITION OF SUBSIDIARY

Effective January 18, 2000, the Company acquired all of the issued and outstanding share capital of Northline Energy Services Inc. ("Northline"). Northline provides coiled tubing services for the oil & gas industry in Western Canada. The transaction was accounted for using the purchase method. Northline's results from operations have been consolidated with the operations of the Company from the effective date of the purchase.

Net assets acquired at fair market value:

Net non-cash working capital	\$	980,655
Capital assets		5,928,284
Goodwill		4,297,798
Long-term debt		(4,339,735)
Future tax liability		(373,101)
	\$	6,493,901
Bank Indebtedness		(490,287)
	\$	6,003,614
Financed by:		
Cash	\$	3,366,231
461,081 common shares of the Company at \$5.72		2,637,383
	\$	6,003,614

### NOTE 3 – SHARE CAPITAL

The issued and outstanding common shares of the Corporation along with securities convertible into common shares are as follows:

		September 30, 2000	December 31, 1999
Issued and outstanding:	Common shares	15,954,933	15,177,527
Securities convertible into common shares:	Employee stock options	1,284,625	1,268,000
	Common Share Purchase Warrants	200,000	200,000
		17,439,558	16,645,527

### Board of Directors

Kenneth M. Bagan

Gary R. Bugeaud

Murray L. Cobbe

Donald R. Luft

Douglas F. Robinson

Victor J. Stobbe

### Registrar and TransferAgent

Montreal Trust  
Company of Canada  
Calgary, Alberta and  
Toronto, Ontario

### Investor Relations Information

Requests for information should be directed to:

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Executive Officer

Michael G. Kelly  
Vice President, Finance  
and Chief Financial  
Officer

### Corporate Office

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